| Bill No      | 2-12                       |            |
|--------------|----------------------------|------------|
|              | Personnel - Retiremen      | <u>1t</u>  |
| Trust Fu     | nds - Emerging Investmer   | <u>1</u> t |
| Manager      | S                          | _          |
| Revised: Dec | cember 22, 2011 Draft No.: | 1          |
| Introduced:  | January 17, 2012           |            |
| Enacted:     | March 6, 2012              |            |
| Executive:   | March 16, 2012             |            |
| Effective:   | June 15, 2012              |            |
| Sunset Date: | None                       |            |
| Ch 3 L       | aws of Mont Co 2012        | -          |

## COUNTY COUNCIL FOR MONTGOMERY COUNTY, MARYLAND

By: Council President at the Request of the County Executive

## AN ACT to:

- (1) require the Board of Investment Trustees and the Consolidated Retiree Health Benefits Trust Board of Trustees to make a good faith effort to hire qualified emerging investment managers; and
- (2) generally amend the laws governing the Employees' Retirement System and the Consolidated Retiree Health Benefits Trust Fund.

## By adding

Montgomery County Code Chapter 33, Personnel and Human Resources Sections 33-60B and 33-162A

| Boldface Underlining [Single boldface brackets] Double underlining [[Double boldface brackets]] | Heading or defined term. Added to existing law by original bill. Deleted from existing law by original bill. Added by amendment. Deleted from existing law or the bill by amendment. |
|---|--|
| * * *   | Existing law unaffected by bill.   |

The County Council for Montgomery County, Maryland approves the following Act:

| 1  | Sec.           | . Sections 33-60B and 33-162A are added as follows:                    |
|----|----------------|--|
| 2  | <u>33-60B.</u> | Emerging Investment Managers.  |
| 3  | <u>(a)</u>     | Legislative findings.  |
| 4  |                | (1) Emerging investment managers, including businesses owned by        |
| 5  |                | women, minorities and disabled individuals, should receive an          |
| 6  |                | equal opportunity to provide investment management services            |
| 7  |                | to the Board of Investment Trustees.                                   |
| 8  |                | (2) The Board of Investment Trustees has adopted a policy              |
| 9  |                | requiring its staff to identify qualified emerging investment          |
| 10 |                | managers to participate in an investment manager search,               |
| 11 |                | including regular monitoring of investment managers.                   |
| 12 |                | (3) Expanding opportunities for emerging investment managers           |
| 13 |                | will increase competition.   |
| 14 | <u>(b)</u>     | <u>Definitions.</u>  |
| 15 |                | As used in this Section:   |
| 16 |                | Assets means total client assets managed by an investment manager.     |
| 17 |                | Emerging investment manager means:                                     |
| 18 |                | (1) an investment manager with assets or product assets below the      |
| 19 |                | 75 <sup>th</sup> percentile of their respective peer group; or         |
| 20 |                | (2) <u>a new or developing investment manager.</u>                     |
| 21 |                | New or developing investment manager means an investment               |
| 22 |                | manager:   |
| 23 |                | (1) raising its first or second private institutional investment fund; |
| 24 |                | <u>or</u>  |
| 25 |                | (2) <u>creating its first institutional product.</u>                   |
| 26 |                | Product Assets means client assets managed by an investment            |
| 27 |                | manager in a single strategy.  |

| 28 | <u>(c)</u>      | Consistent with the fiduciary duties established in Section 33-61C, the |
|----|-----------------|---|
| 29 |                 | Board must make a good faith effort to remove any barriers that limit   |
| 30 |                 | participation by qualified emerging investment managers to manage       |
| 31 |                 | funds for the Employees' Retirement System.                             |
| 32 | <u>(d)</u>      | The Board must adopt guidelines to identify and evaluate qualified      |
| 33 |                 | emerging investment managers. The guidelines must include               |
| 34 |                 | procedures for:   |
| 35 |                 | (1) identifying possible firms;   |
| 36 |                 | (2) reviewing, evaluating and interviewing emerging investment          |
| 37 |                 | managers on an ongoing basis; and                                       |
| 38 |                 | (3) maintaining research files on emerging investment managers.         |
| 39 | <u>(e)</u>      | The Board must report annually to the Council and the Executive on      |
| 40 |                 | compliance with this Section on or before September 1 for the prior     |
| 41 |                 | fiscal year. The report must:   |
| 42 |                 | (1) identify each emerging investment manager used during the           |
| 43 |                 | fiscal year;  |
| 44 |                 | (2) list the percentage and dollar value of the assets of the trust     |
| 45 |                 | fund, by investment sector, managed by each emerging                    |
| 46 |                 | investment manager; and   |
| 47 |                 | (3) describe the good faith effort made to include qualified            |
| 48 |                 | emerging investment managers in the procurement process                 |
| 49 |                 | during the fiscal year.   |
| 50 | <u>33-162A.</u> | Emerging Investment Managers.   |
| 51 | <u>(a)</u>      | Legislative findings.   |
| 52 |                 | (1) Emerging investment managers, including businesses owned by         |
| 53 |                 | women, minorities and disabled individuals, should receive an           |

| 54 |            | equal opportunity to provide investment management services             |
|----|------------|---|
| 55 |            | to the Consolidated Retiree Health Benefits Trust Board.                |
| 56 |            | (2) The Board has adopted a policy requiring its staff to identify      |
| 57 |            | qualified emerging investment managers to participate in an             |
| 58 |            | investment manager search, including regular monitoring of              |
| 59 |            | investment managers.  |
| 60 |            | (3) Expanding opportunities for emerging investment managers            |
| 61 |            | will increase competition.  |
| 62 | <u>(b)</u> | Definitions.  |
| 63 |            | As used in this Section:  |
| 64 |            | Assets means total client assets managed by an investment manager.      |
| 65 |            | Emerging investment manager means:                                      |
| 66 |            | (1) an investment manager with assets or product assets below the       |
| 67 |            | 75th percentile of their respective peer group; or                      |
| 68 |            | (2) <u>a new or developing investment manager.</u>                      |
| 69 |            | New or developing investment manager means an investment                |
| 70 |            | manager:  |
| 71 |            | (1) raising its first or second private institutional investment fund;  |
| 72 |            | <u>or</u>   |
| 73 |            | (2) <u>creating its first institutional product.</u>                    |
| 74 |            | Product Assets means client assets managed by an investment             |
| 75 |            | manager in a single strategy.   |
| 76 | <u>(c)</u> | Consistent with the fiduciary duties established in Section 33-163, the |
| 77 |            | Board must make a good faith effort to remove any barriers that limit   |
| 78 |            | participation by qualified emerging investment managers to manage       |
| 79 |            | funds for the Consolidated Retiree Health Benefits Trust Fund.          |

| 80 | <u>(d)</u> | The Board must adopt guidelines to identify and evaluate qualified                       |
|----|------------|--|
| 81 |            | emerging investment managers. The guidelines must include                                |
| 82 |            | procedures for:  |
| 83 |            | (i) <u>identifying possible firms;</u>   |
| 84 |            | (ii) <u>reviewing</u> , <u>evaluating</u> <u>and</u> <u>interviewing</u> <u>emerging</u> |
| 85 |            | investment managers on an ongoing basis; and   |
| 86 |            | (iii) <u>maintaining research</u> <u>files</u> <u>on</u> <u>emerging investment</u>      |
| 87 |            | managers.  |
| 88 | <u>(e)</u> | The Board must report annually to the Council and the Executive on                       |
| 89 |            | compliance with this Section on or before September 1 for the prior                      |
| 90 |            | fiscal year. The report must:  |
| 91 |            | (1) identify each emerging investment manager used during the                            |
| 92 |            | fiscal year;   |
| 93 |            | (2) list the percentage and dollar value of the assets of the trust                      |
| 94 |            | fund, by investment sector, managed by each emerging                                     |
| 95 |            | investment manager; and  |
| 96 |            | (3) describe the good faith effort made to include qualified                             |
| 97 |            | emerging investment managers in the procurement process                                  |
| 98 |            | during the fiscal year.  |
|    |            |  |

| 100        | Approvea:                                 |                |  |
|------------|---|----------------|--|
| 100<br>101 |   | 3/8/12         |  |
|            | Roger Berliner, President, County Council | Date           |  |
| 102        | Approved:                                 |                |  |
| 103        | Isiah Leggett, County Executive           | 3/6/19<br>Date |  |
| 104        | This is a correct copy of Council action. |                |  |
| 105        | Sinda M. Lauer                            | 3/20/12        |  |
|            | Linda M. Lauer, Clerk of the Council      | Date           |  |